



Partner Network Process Flow

Step 1) CSC will send Tour Request to your email. Sample below:

Hello Kay:

CORT has a rental tour in Minneapolis, MN, USA for 2/12/2020. Are you available to cover this tour?

The Assignee stated they are looking for:

Type of Housing: Type of Housing: Apartment, Condo/Townhome

Number of Bedrooms: 2

Number of Bathrooms: 1-2

Monthly Housing Budget: \$1000.00 - \$2000.00

Desired Commute Time: 40 minutes

Employer Name: Target

Pets: Cats: 1 Dogs: 1

Market Challenges: Low Credit Score

Approved for:

- Homefinding Tour - Full Day

Preferred Tour Date: 2/12/2020

Secondary Tour Date: 2/13/2020

Move In Date: 4/29/2020

Please let me know if you are available for this assignment.

Thank you,



Luke Raisor

Area Manager, Destination Services

CORT, A Berkshire Hathaway Company

15000 Conference Center Drive, Suite 400

Chantilly, VA 20151

T: (571) 748-7445 | **C:** (949) 309-7949 | **E:** luke.raisor@cort.com

[like us](#) | [follow us](#) | [privacy policy](#)

This email and its attachments are CONFIDENTIAL and the PROPERTY OF CORT. No part of it may be reproduced by anyone other than the intended recipient.

To accept the tour, please respond to the email confirming your acceptance.

Step 2) Once you accept the tour, the CORT CSC will send you the Tour Assignment Link. Click on the link to access your active CORT files:

Subject: **Tour Assignment**
To: **1757se**
From: **luke.raisor@cort.com**
Received: **Wed Jan 29 2020 08:11:38 GMT-0800 (Pacific Standard Time)**
Sending IP: **130.250.2.36**
Parts: 
Attachments: [\[Subscribe to receive Attachments\]](#)

Hello, Lori :

Thank you so much for accepting this tour with Lily Lauder on in St. Louis, MO, USA

Save this email so you will have the link to search for property options, send the inventory to the Assignee, create and send an Itinerary to the Assignee and complete the Tour Recap after the tour.

[Access This Tour By Clicking Here](#)

Please do not contact the transferee. I will be in touch soon to go over all the specifics of the tour and put you in touch with Lily.

The transferee's requirements as we understand them so far are:

Tour Type:	Homefinding Tour - Full Day
Type of Rental:	Apartment, Condo/Townhome
Bedrooms:	1 - 1
Bathrooms:	1
Rental Budget	\$1000.00 - \$2000.00
Lease Term:	12 mos
Move-in Date:	3/30/2020
Property/Community Amenities:	W/D in unit Must have outdoor space
Preferred Location/Area:	N/A
Maximum Allowable Commute Time:	30 mins
Dogs:	1
Cats:	unk

As always, we greatly appreciate your partnership and the great service you provide to our customers.

Thank you,



Luke Raisor
Area Manager, Destination Services
CORT, A Berkshire Hathaway Company
15000 Conference Center Drive, Suite 400
Chantilly, VA 20151
T: (571) 748-7445 | C: (949) 309-7949 | E: luke.raisor@cort.com
[like us](#) | [follow us](#) | [privacy policy](#)

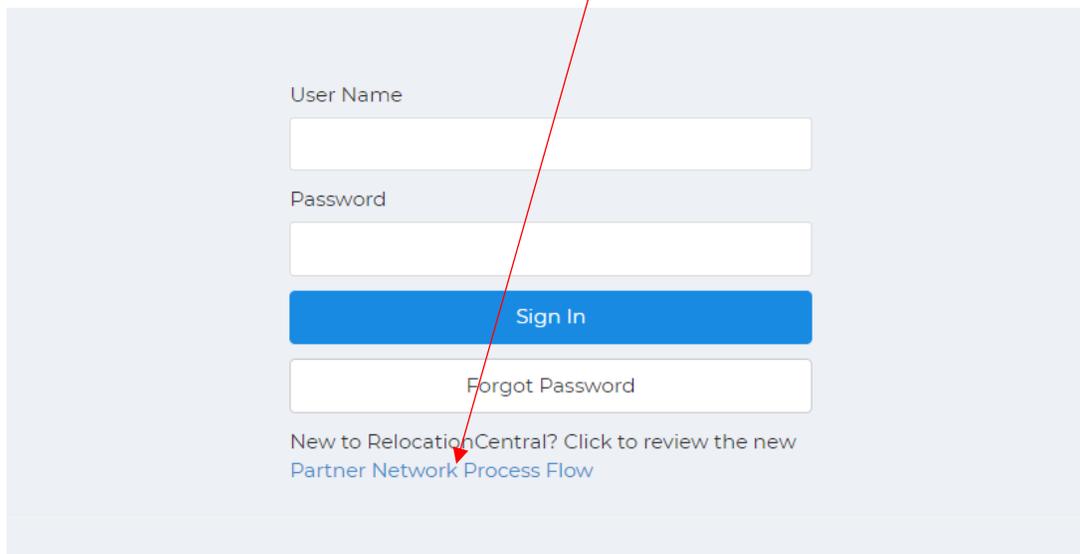
This email and its attachments are CONFIDENTIAL and the PROPERTY OF CORT. No part of it may be reproduced by anyone other than the intended recipient.

All tour payments are processed upon completion of all tour forms and approval of invoice. Please also be sure to source CORT on the renter's guest card at CORT referred properties

When you first log on you will be prompted to enter the following log in credentials:

- **Username:** your email address
- **Password:** cort
 - You will be prompted to change your password the first time you log on.

At any time, you may click on the **Partner Network Process Flow** on the log in screen to access this PDF that you are viewing which shows you step-by-step instructions on using our new system:



User Name

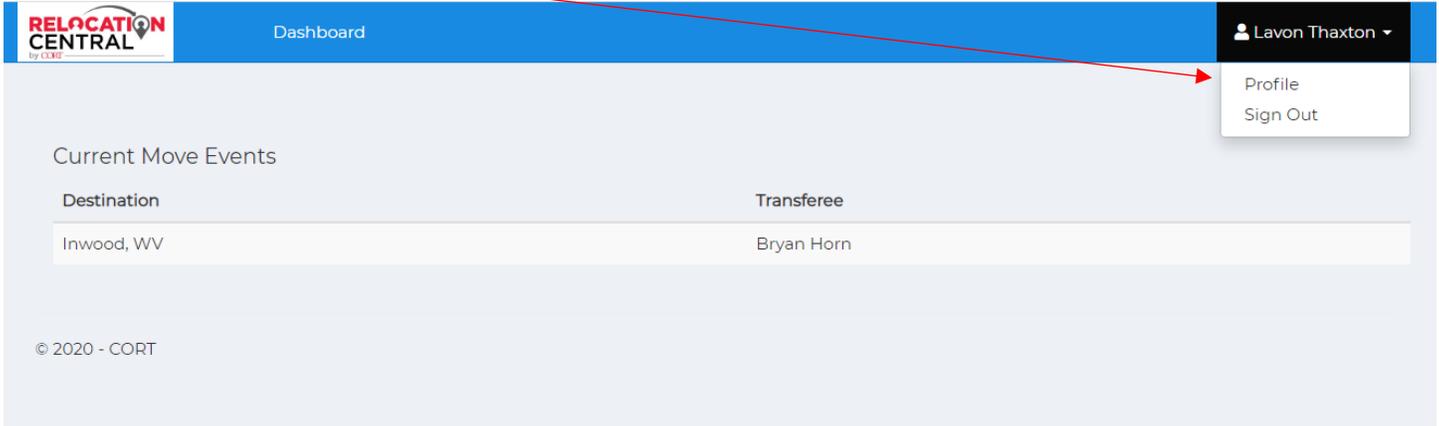
Password

[Sign In](#)

[Forgot Password](#)

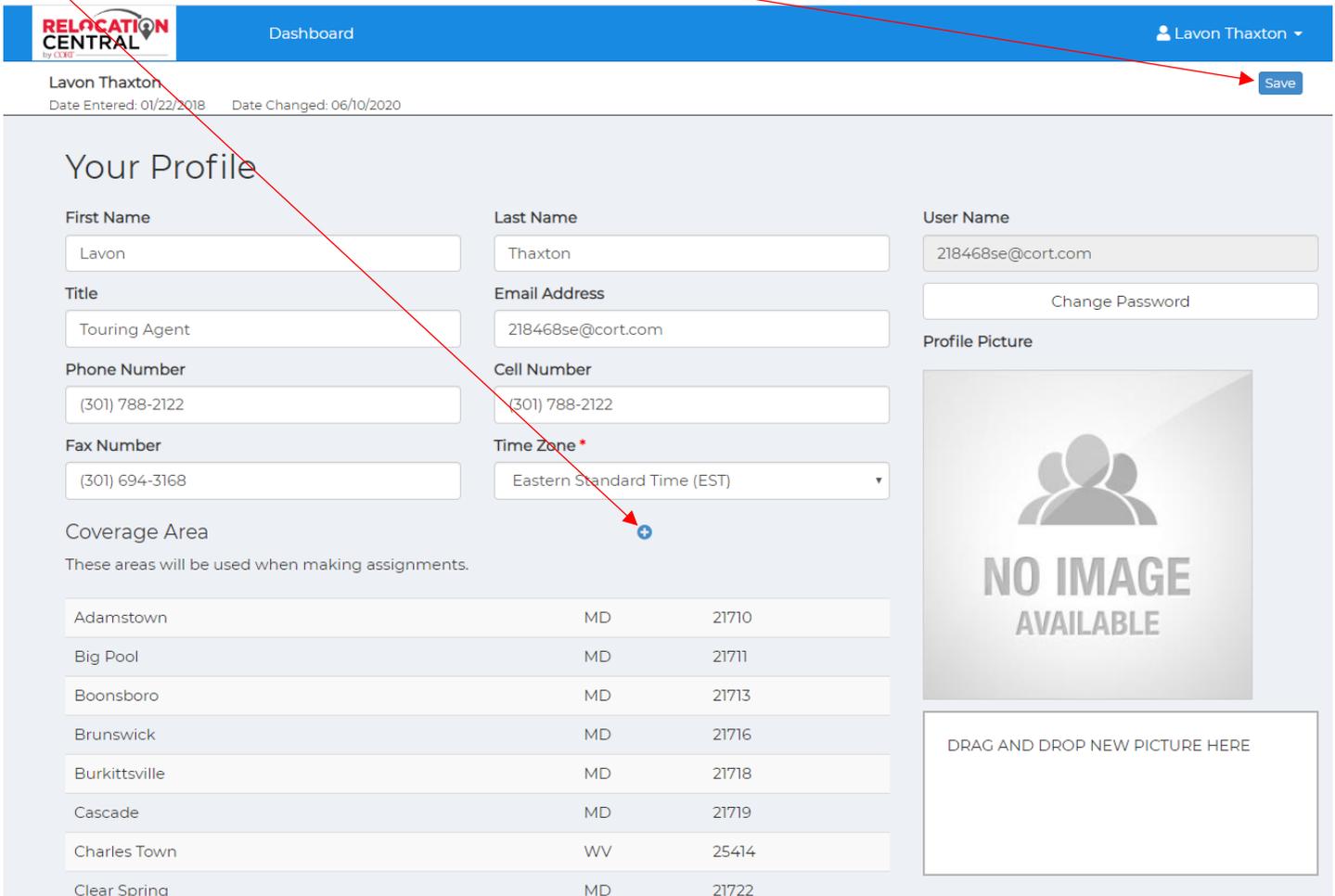
New to RelocationCentral? Click to review the new [Partner Network Process Flow](#)

On this screen you can update your information at any time by clicking on your name at the top right and then clicking on "Profile".



The screenshot shows the top navigation bar of the Relocation Central dashboard. On the left is the logo for Relocation Central by CORT. In the center is the word "Dashboard". On the right, the user's name "Lavon Thaxton" is displayed with a dropdown arrow. A red arrow points from the text above to this dropdown menu, which is open and shows two options: "Profile" and "Sign Out". Below the navigation bar, the "Current Move Events" section is visible, showing a table with columns for "Destination" and "Transferee". The first row lists "Inwood, WV" and "Bryan Horn". At the bottom left, there is a copyright notice: "© 2020 - CORT".

Here you can update/change your password, update your main phone number and/or cell number, add or delete coverage areas, etc. Any changes will need to be saved before moving forward.



The screenshot shows the "Your Profile" page. At the top, the user's name "Lavon Thaxton" is displayed, along with "Date Entered: 01/22/2018" and "Date Changed: 06/10/2020". A "Save" button is located in the top right corner. The profile information is organized into several sections:

- Personal Information:** First Name (Lavon), Last Name (Thaxton), Title (Touring Agent), Email Address (218468se@cort.com).
- Phone Numbers:** Phone Number ((301) 788-2122), Cell Number ((301) 788-2122), Fax Number ((301) 694-3168).
- Other Info:** User Name (218468se@cort.com), Change Password button, Profile Picture (NO IMAGE AVAILABLE), Time Zone (Eastern Standard Time (EST)), and a plus sign icon for adding coverage areas.
- Coverage Area:** A table listing various locations with their state and zip codes.

Location	State	Zip Code
Adamstown	MD	21710
Big Pool	MD	21711
Boonsboro	MD	21713
Brunswick	MD	21716
Burkittsville	MD	21718
Cascade	MD	21719
Charles Town	WV	25414
Clear Spring	MD	21722

At the bottom of the coverage area table, there is a box with the text "DRAG AND DROP NEW PICTURE HERE". A red arrow points from the text above to the "Save" button and another red arrow points from the text above to the plus sign icon in the Time Zone section.

You will also have to access Neighborhood Scout either from this screen or after clicking on an assigned file:

RELOCATION CENTRAL by CORT

Dashboard John Partner

Current Move Events

Destination	Transferee
Leesburg, VA	Harvey Madd
Cincinnati, OH	Test Notifications
Washington D.C., DC	Jaime TestME

© 2020 - CORT

AUSD-AS-WEB-3

RELOCATION CENTRAL by CORT

Dashboard John Partner

Move Event Destination: Leesburg, VA Move Date: Unknown Save

Transferee: Harvey Madd
jmUAT073120t10@mailinator.com
primary: +1 (783) 787-9789

Client Sales Consultant (CORT Contact): Jaimecort Myers-UAT
jaime.myers@cort.com
primary: (703) 421-2909
mobile: (703) 395-4939

Actions Requirements Referrals

Service: Homefinding Tour - Full Day
Authorized Days: 1.00

Agent Assigned:	John Partner	
3 Way Call:	Conducted on 8/2/2020	
Tour Date Scheduled:	8/5/2020 10:15:00 AM	Update Tour Date
Identify Inventory / Send Inventory:	8/6/2020 identified 8/6/2020 sent	Manage Inventory
Create / Send Itinerary:	8/6/2020 / 8/6/2020	Manage Itineraries
Tour Recap:	8/6/2020	Update
Complete Service:	Not Completed	

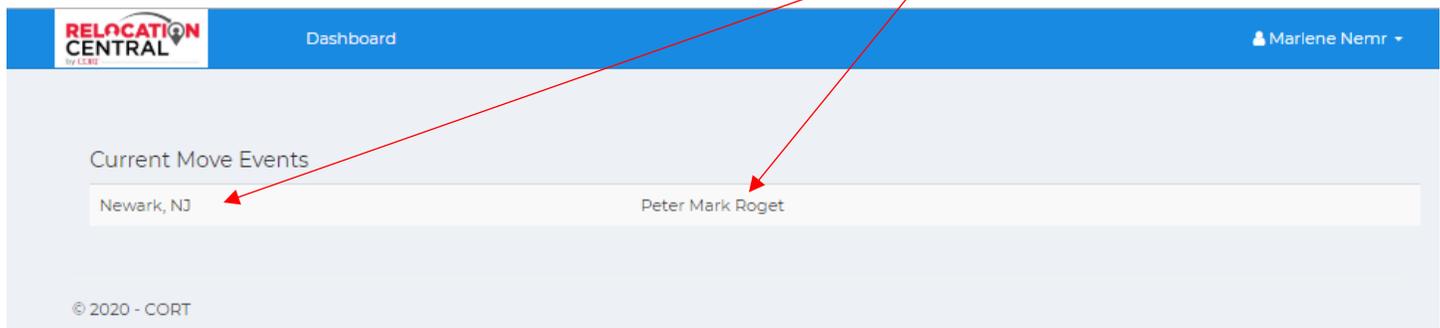
© 2020 - CORT

AUSD-AS-WEB-3

You will want to use Neighborhood Scout for your own knowledge regarding your customer's destination location and to help guide you to the perfect locations for each specific customer. **Please see details on navigating this robust website at the end of this document (Navigating Neighborhood Scout).**

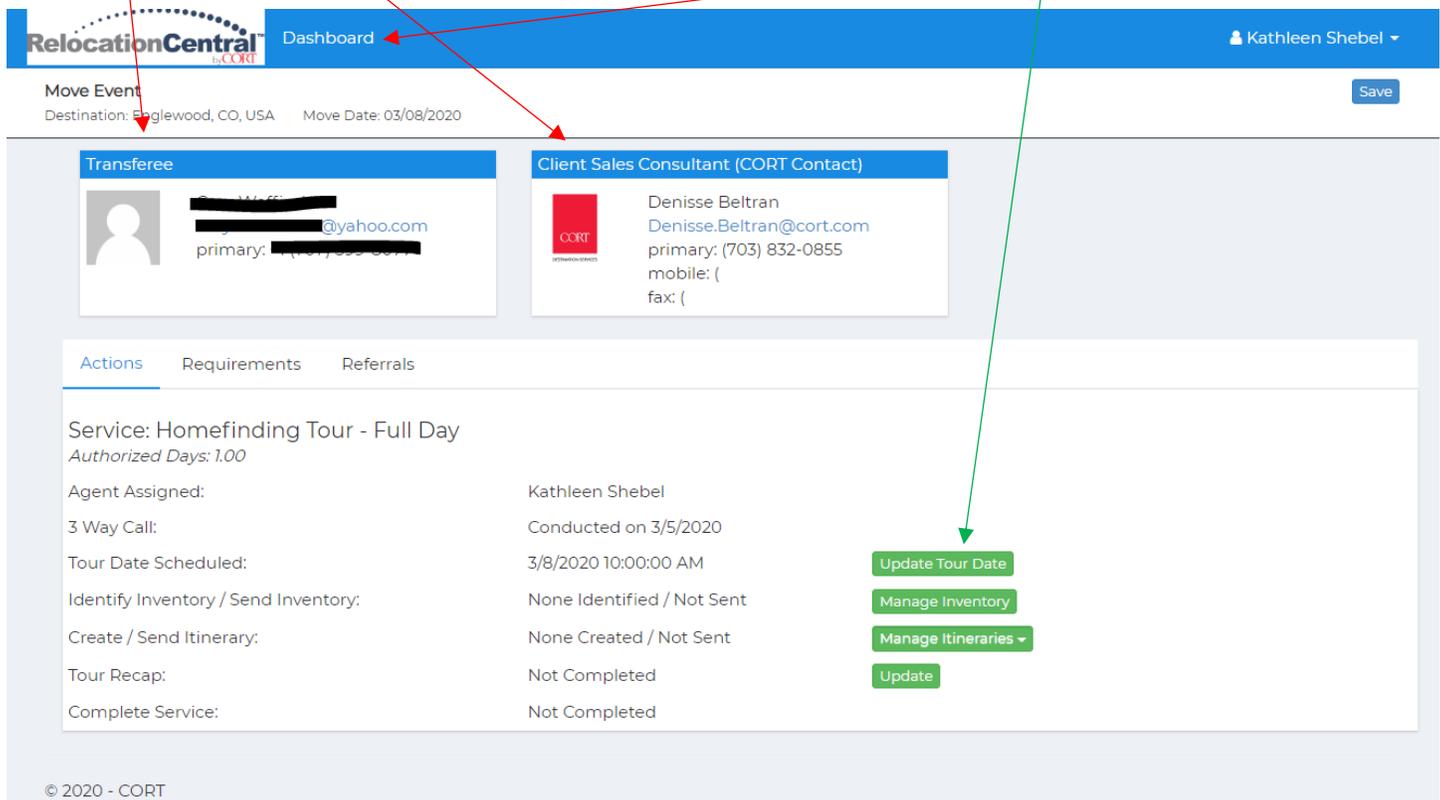
Step 3) Accessing your customer/transferee

Next you will be presented with all transferees currently assigned to you. Click anywhere under “Current Move Events” to access the file:



Step 4) Working on a transferee's file

This is what you will see after clicking on a transferee's name. This is where you will do all your file updates. The Transferee and CORT CSC contact info is listed here (Name, Email, Phone), and the green tabs allow you to update a tour date, manage/search inventory, send an itinerary, mark the tour as completed, and send a tour recap post tour. You can get back to your dashboard of transferees at any time by clicking on Dashboard.



Step 5) Call transferee and confirm housing needs

If your CORT CSC has asked that you skip the 3-way call and they have requested that you reach out to the transferee directly go ahead and speak to your transferee and confirm all Housing Needs. You can adjust the Housing Needs in the **Requirements** tab when speaking to your transferee as well. Be sure to click **SAVE** when done.

RelocationCentral Dashboard Kathleen Shebel

Move Event
Destination: Englewood, CO, USA Move Date: 03/08/2020 Save

Transferee
[Redacted Name]@yahoo.com
primary: [Redacted]

Client Sales Consultant (CORT Contact)
Denisse Beltran
Denisse.Beltran@cort.com
primary: (703) 832-0855
mobile: (
fax: (

Actions **Requirements** Referrals

Destination Location: Englewood, CO, USA **Move Date**: 03/08/2020

Primary Tour Date: 03/08/2020 **Secondary Tour Date**: 03/09/2020

Work Address: [Redacted] **City**: Englewood **State**: CO **Zip**: [Redacted]

Min Bds: 2 **Max Bds**: [Redacted] **Min Bths**: 1 **Min Rent**: [Redacted] **Max Rent**: 1600.00

of Occupants: 2 **Lease Term Needed**: [Redacted] months **Desired Commute**: 40 mins

Apartment Townhome Single Family

Min Dogs: [Redacted] **Dog Weight**: [Redacted] lbs Breed Restricted **Min Cats**: 2

Location Notes: [Redacted] **Apartment Notes:** [Redacted] **Market Challenges:** [Redacted]

Step 6) Update Tour Date

After you confirm all housing needs with your transferee, please click on the **Update Tour Date** Tab and click **SAVE**.

RelocationCentral by CORT Dashboard Kathleen Shebel

Move Event Destination: Englewood, CO, USA Move Date: 03/08/2020 Save

Transferee
[Redacted Name] [Redacted Email] primary: [Redacted Phone]

Client Sales Consultant (CORT Contact)
Denisse Beltran
Denisse.Beltran@cort.com
primary: (703) 832-0855
mobile: (
fax: (

Actions Requirements Referrals

Service: Homefinding Tour - Full Day
Authorized Days: 1.00

Agent Assigned:	Kathleen Shebel	Update Tour Date
3 Way Call:	Conducted on 3/5/2020	Manage Inventory
Tour Date Scheduled:	3/8/2020 10:00:00 AM	Manage Itineraries
Identify Inventory / Send Inventory:	None Identified / Not Sent	Update
Create / Send Itinerary:	None Created / Not Sent	
Tour Recap:	Not Completed	
Complete Service:	Not Completed	

© 2020 - CORT

RelocationCentral by CORT Dashboard Kathleen Shebel

Move Event Destination: Englewood, CO, USA Move Date: 03/08/2020 Save

Transferee
[Redacted Name] [Redacted Email] primary: +1 (707) 59[Redacted]

Actions Requirements Referrals

Service: Homefinding Tour - Full Day
Authorized Days: 1.00

Agent Assigned:	Kathleen Shebel	Update Tour Date
3 Way Call:	Conducted on 3/5/2020	Manage Inventory
Tour Date Scheduled:	3/8/2020 10:00:00 AM	Manage Itineraries
Identify Inventory / Send Inventory:	None Identified / Not Sent	Update
Create / Send Itinerary:	None Created / Not Sent	
Tour Recap:	Not Completed	
Complete Service:	Not Completed	

Schedule Tour

Tour Scheduled For: 3/8/2020 10:00:00 AM

Note: [Empty text area]

Save Cancel

Step 7) Select inventory to send to your transferee

Next you will want select inventory for your EE by clicking on the **Manage Inventory** tab:

RelocationCentral Dashboard Kathleen Shebel

Move Event
Destination: Englewood, CO, USA Move Date: 03/08/2020 Save

Transferee
Copy Name
@yahoo.com
primary: +1 (703) [REDACTED]

Client Sales Consultant (CORT Contact)
Denisse Beltran
Denisse.Beltran@cort.com
primary: (703) 832-0855
mobile: {
fax: {

Actions Requirements Referrals

Service: Homefinding Tour - Full Day
Authorized Days: 1.00

Agent Assigned:	Kathleen Shebel	Update Tour Date
3 Way Call:	Conducted on 3/5/2020	Manage Inventory
Tour Date Scheduled:	3/8/2020 10:00:00 AM	Manage Itineraries
Identify Inventory / Send Inventory:	None Identified / Not Sent	Update
Create / Send Itinerary:	None Created / Not Sent	
Tour Recap:	Not Completed	
Complete Service:	Not Completed	

This is the next screen you will see. Click on the **Search Apartment Search Properties** box:

RelocationCentral Dashboard Tom Dant

Inventory Send To Transferee Back to Move Event Save

Transferee: Stone, Sam
Destination: Arlington, VA, USA

Requirements
Move To: Arlington, VA, USA on 4/30/2020

Bedrooms: 1	Bathrooms: 1.0	Rent: \$2,000 - \$4,000
Occupants: 2	Lease Term: 12 mos	Commute: Unknown
Dwelling Type(s): Apartment Condo/Townhome		
Dogs: 1	Max Weight: 15 lbs	Cats: 1

Selected Inventory Search Apartment Search Properties

Add Property Not in ApartmentSearch Add Property By Name from ApartmentSearch

Now you will **select the appropriate properties** by clicking on the + sign which in turn, marks them as a – sign once you've selected them. Next click **SAVE** and then click on **Send to Transferee**:

The screenshot shows the RelocationCentral dashboard. At the top, there is a blue header with the logo and a user profile for Tom Dant. Below the header, there are three buttons: 'Send To Transferee' (green), 'Back to Move Event', and 'Save' (blue). The main content area is divided into sections: 'Transferee: Stone, Sam', 'Destination: Arlington, VA, USA', and 'Requirements' which lists move date, bedrooms, bathrooms, rent, occupants, lease term, dwelling type, dogs, max weight, and cats. Below this is a search filter section with a dropdown for 'Arlington, VA, USA', price range '\$2000 - \$4000', '1 - 1 Beds', and '1+ Bathroom'. There are also radio buttons for 'All', 'Short Term', 'Military', and 'Student', and 'advanced' and 'sort' dropdowns. A map of Arlington, VA, is displayed with several property markers. To the right of the map, there are two property thumbnails. The top one is for 'Quincy Plaza' at 3900 Fairfax Drive, Arlington, VA 22203, with a price range of '\$1,755 - \$2,330' and '1 Bed | 1 Bath'. The bottom thumbnail shows a building with the number '545'. Red arrows point from the text above to the 'Save' button and the minus sign on the top thumbnail.

PLEASE NOTE THAT IF YOU ARE ATTEMPTING TO EXPAND A PROPERTY VIEW TO SEE ALL PICTURE AND DETAILS BY CLICKING ON THE LITTLE BOX IN THE TOP RIGHT SIDE OF A THUMBNAIL, YOU WILL BE PROMPTED TO SIGN IN TO ANOTHER SCREEN BUT DON'T WORRY, THIS IS NORMAL AND YOU ONLY HAVE TO DO IT ONE TIME FOR YOUR CURRENT CUSTOMER'S PROPERTY SEARCH. SIMPLY ENTER IN YOUR EMAIL FOR THE USERNAME AND cort FOR THE PASSWORD.

Adjust the email template that pops up as needed then click **send**:

Compose Email

Subject: Your Sample Housing Options Are Ready to View

Hi Sam:

Per our discussion, I have referred a few apartment options for you to review. Please review these sample apartment options and communicate back to me if I have understood your needs. Click anywhere on the property information below to go directly to [CORTvicinity](#) where you can view the property details.

Latitude	3601 Fairfax Drive	Arlington	VA	\$1,933 - \$7,871
Birchwood	545 North Pollard Street	Arlington	VA	\$1,795 - \$3,495
Quincy Plaza	3900 Fairfax Drive	Arlington	VA	\$1,645 - \$3,205
Thomas Court	470 North Thomas Street	Arlington	VA	\$2,195 - \$3,150

• You can also view these properties by loading in at: [www.cortvicinity.com](#)

Send Cancel

Now click on **Back to Move Event**:

RELOCATION CENTRAL Dashboard Marlene Nernr

Inventory Flag As Sent Send To Transferee Back to Move Event Save

Transferee: Roget, Peter Mark
Destination: Newark, NJ

Requirements
Move To: Newark, NJ on 2/22/2020
Bedrooms: 1 Bathrooms: 1.0 Rent: \$850 - \$1,899
Occupants: 2 Lease Term: 12 mos Commute: 20 mins
Dwelling Type(s): Apartment
Dogs: Unknown Max Weight: Unknown Cats: Unknown

Selected Inventory Search ApartmentSearch Properties

Add Property Not in ApartmentSearch Add Property By Name from ApartmentSearch

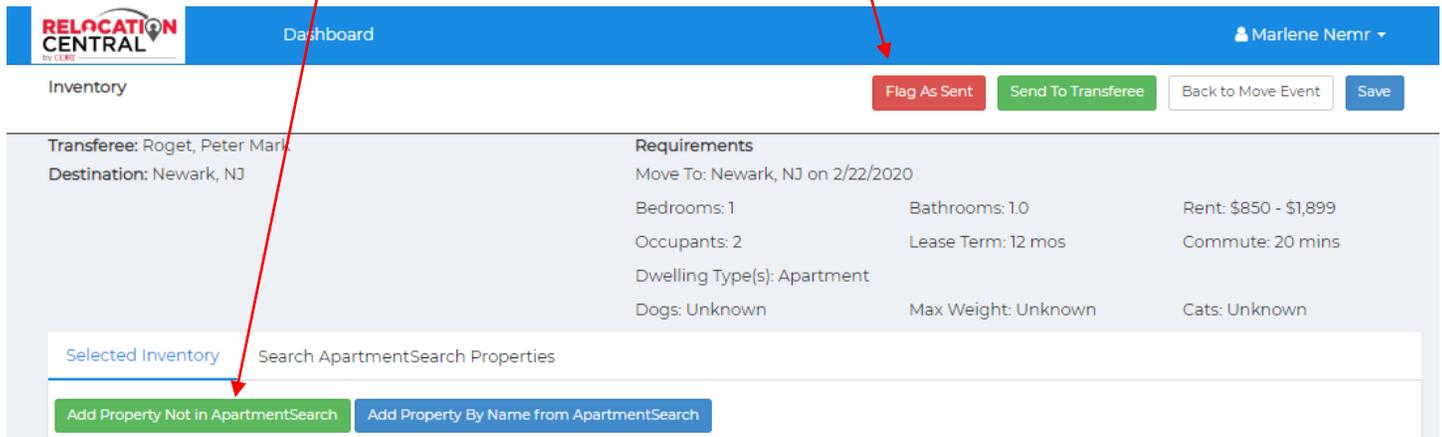
Eleven 80
12 Commerce Street, Newark, NJ 07102
\$1,662 - \$3,323
Studio - 2 Beds | 1 - 2 Baths
Updated: 11/3/2017

Arlington Park
20-B Ridge Park Drive, North Arlington, NJ 07031
\$1,180 - \$1,480
1 - 2 Beds | 1 Bath
Updated: 12/21/2016

Vermella Crossing
302 Bergen Ave, Kearny, NJ 07032
\$1,850 - \$2,400
1 - 2 Beds | 1 - 2 Baths
Updated: 7/22/2017

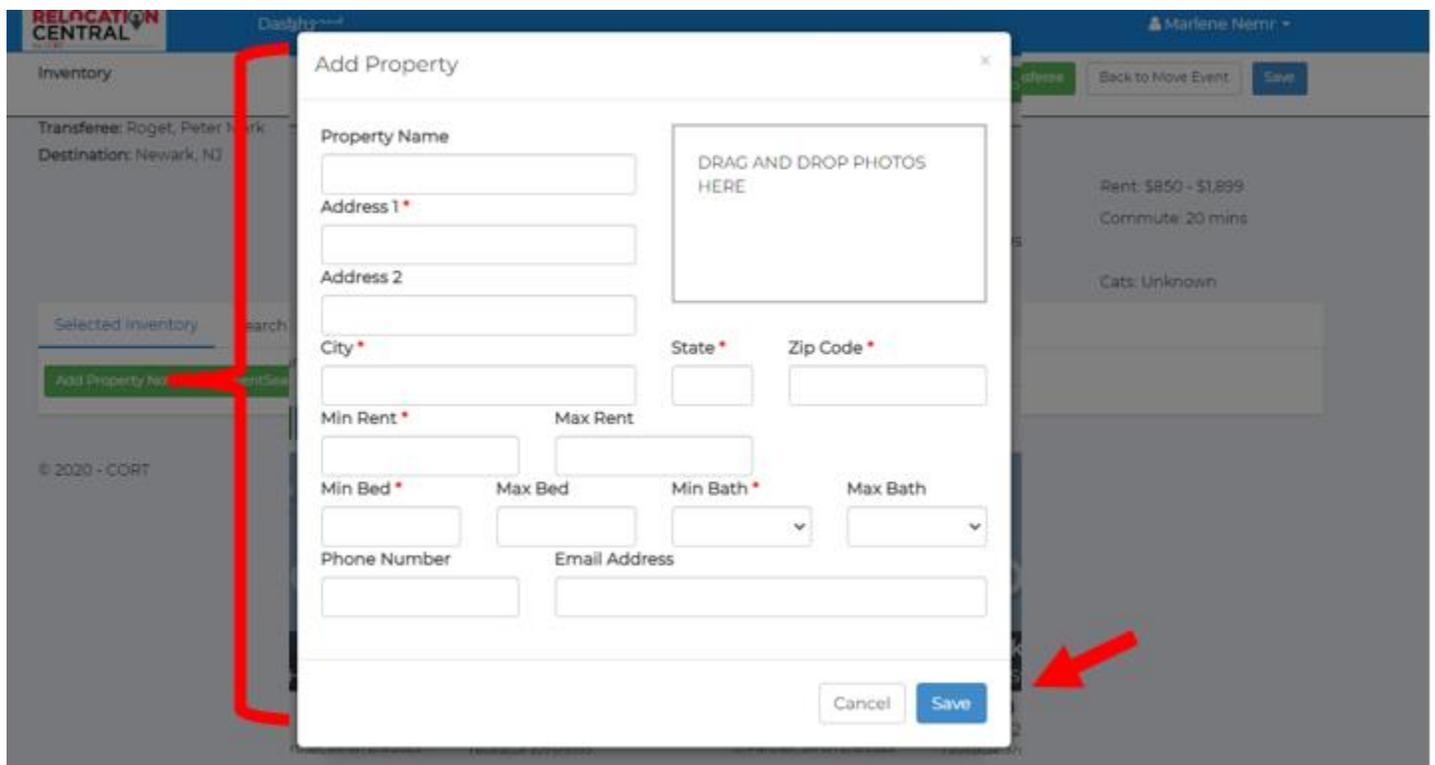
Image Coming Soon
Test Property
1234 Test Street, Test, TX 55555
\$1,000 - \$2,000
2 Beds | 2 Baths
Updated: 3/5/2020

If you don't find what you are looking for on ApartmentSearch.com (especially for SFH/Private Listings), there is an option to **Add a Property Not in ApartmentSearch** or you can **Flag as Sent** if you are sending via email directly to your transferee (Please cc your CORT CSC when sending to your EE).



The screenshot shows the Relocation Central dashboard. At the top left is the logo for Relocation Central by CORT. The main header is blue with the word "Dashboard" and a user profile for "Marlene Nemr". Below the header, there are several buttons: "Flag As Sent" (red), "Send To Transferee" (green), "Back to Move Event" (white), and "Save" (blue). The main content area displays property details for a move to Newark, NJ on 2/22/2020. The requirements listed are: Bedrooms: 1, Bathrooms: 1.0, Rent: \$850 - \$1,899, Occupants: 2, Lease Term: 12 mos, Commute: 20 mins, Dwelling Type(s): Apartment, Dogs: Unknown, Max Weight: Unknown, and Cats: Unknown. At the bottom, there is a search bar for "Selected Inventory" and two buttons: "Add Property Not in ApartmentSearch" (green) and "Add Property By Name from ApartmentSearch" (blue). Red arrows point from the text above to the "Add Property Not in ApartmentSearch" button and the "Flag As Sent" button.

Once you click on **Add a Property Not in ApartmentSearch** you will see this pop up. Please fill out as much as you can on this screen and then click **SAVE**.



The screenshot shows a "Add Property" pop-up form. The form has a white background and a grey border. It contains the following fields: "Property Name" (text input), "Address 1*" (text input), "Address 2" (text input), "City*" (text input), "State*" (dropdown menu), "Zip Code*" (text input), "Min Rent*" (text input), "Max Rent" (text input), "Min Bed*" (text input), "Max Bed" (text input), "Min Bath*" (dropdown menu), "Max Bath" (dropdown menu), "Phone Number" (text input), and "Email Address" (text input). There is a "DRAG AND DROP PHOTOS HERE" area with a dashed border. At the bottom right, there are "Cancel" and "Save" buttons. A red arrow points from the "Add Property Not in ApartmentSearch" button in the previous screenshot to the "Add Property" pop-up. Another red arrow points to the "Save" button in the pop-up.

Now click on **Back to Move Event:**

RELOCATION CENTRAL Dashboard Marlene Nemr

Inventory Flag As Sent Send To Transferee Back to Move Event Save

Transferee: Roget, Peter Mark
Destination: Newark, NJ

Requirements
Move To: Newark, NJ on 2/22/2020
Bedrooms: 1 Bathrooms: 1.0 Rent: \$850 - \$1,899
Occupants: 2 Lease Term: 12 mos Commute: 20 mins
Dwelling Type(s): Apartment
Dogs: Unknown Max Weight: Unknown Cats: Unknown

Selected Inventory Search ApartmentSearch Properties

Add Property Not in ApartmentSearch Add Property By Name from ApartmentSearch

- Eleven 80**
12 Commerce Street, Newark, NJ 07102
\$1,662 - \$3,323
Studio - 2 Beds | 1 - 2 Baths
Updated: 11/3/2017
- Arlington Park**
20-B Ridge Park Drive, North Arlington, NJ 07031
\$1,180 - \$1,480
1 - 2 Beds | 1 Bath
Updated: 12/21/2016
- Test Property**
1234 Test Street, Test, TX 55555
\$1,000 - \$2,000
2 Beds | 2 Baths
Updated: 5/5/2020
- Vermella Crossing**
302 Bergen Ave, Kearny, NJ 07032
\$1,850 - \$2,400
1 - 2 Beds | 1 - 2 Baths
Updated: 7/22/2017

Now your profile page will show inventory has been **identified & sent:**

RelocationCentral Dashboard Kathleen Shebel

Move Event Save
Destination: Highlands Ranch, CO, USA Move Date: 03/04/2020

Transferee
[Redacted] primary: [Redacted]

Client Sales Consultant (CORT Contact)
Rebecca DeMott
Rebecca.DeMott@cort.com
primary: (571) 350-9729
mobile: (
fax: (

Actions Requirements Referrals

Service: Homefinding Tour - Half Day <i>Authorized Days: 0.50</i>			
Agent Assigned:	Kathleen Shebel		
3 Way Call:	Conducted on 3/3/2020		
Tour Date Scheduled:	3/4/2020 9:47:00 AM		
Identify Inventory / Send Inventory:	3/5/2020 identified	3/5/2020 sent	Update Tour Date Manage Inventory Manage Itineraries ▾ Update
Create / Send Itinerary:	None Created / Not Sent		
Tour Recap:	3/5/2020		
Complete Service:	Not Completed		

© 2020 - CORT

Step 8) Sending Itinerary

After the transferee has viewed and agreed to the properties you've referred, you'll want to click on the **Manage Itinerary** tab then **New Itinerary** to create and sent the itinerary to your EE:

RelocationCentral Dashboard Kathleen Shebel

Move Event
Destination: Highlands Ranch, CO, USA Move Date: 03/04/2020 Save

Transferee
primary: [REDACTED]

Client Sales Consultant (CORT Contact)
Rebecca DeMott
Rebecca.DeMott@cort.com
primary: (571) 350-9729
mobile: (
fax: (

Actions Requirements Referrals

Service: Homefinding Tour - Half Day
Authorized Days: 0.50

Agent Assigned: Kathleen Shebel

3 Way Call: Conducted on 3/3/2020

Tour Date Scheduled: 3/4/2020 9:47:00 AM

Identify Inventory / Send Inventory: 3/5/2020 identified 3/5/2020 sent

Create / Send Itinerary: None Created / Not Sent

Tour Recap: 3/5/2020

Complete Service: Not Completed

Update Tour Date
Manage Inventory
Manage Itineraries
[New Itinerary]

© 2020 - CORT

Here you can **name the tour** and add any **notes** you'd like the EE to see at the top of the itinerary you'll be sending him/her. After naming the tour and adding notes click on **Add Meeting Point** or **Add Property Visit**.

RelocationCentral Dashboard Tom Dant

Itinerary For: Sam Stone Back to MoveEvent Save

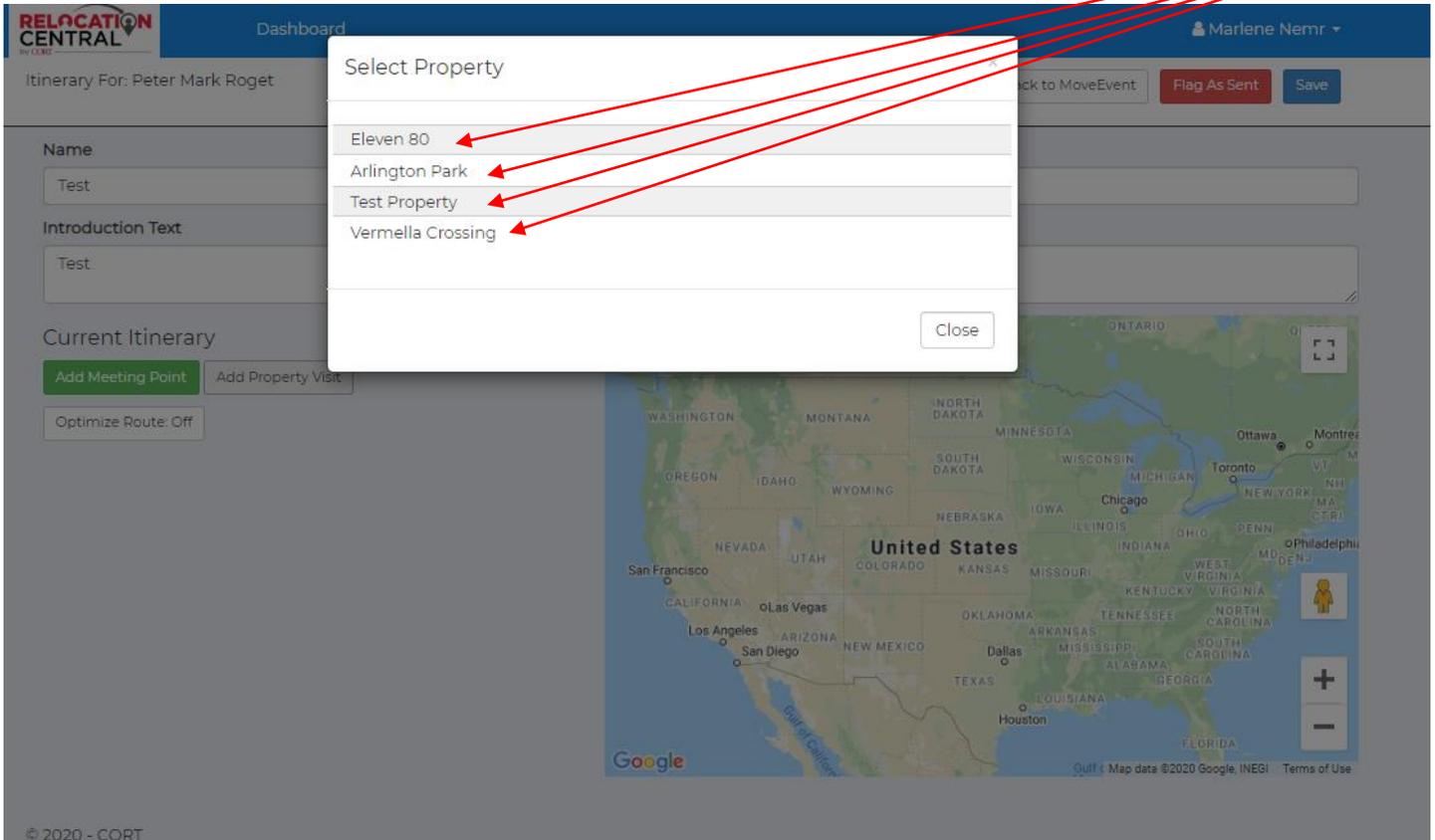
Name
Test

Introduction Text
I'll see you at 9am. I'll be in a black sedan. See you soon!

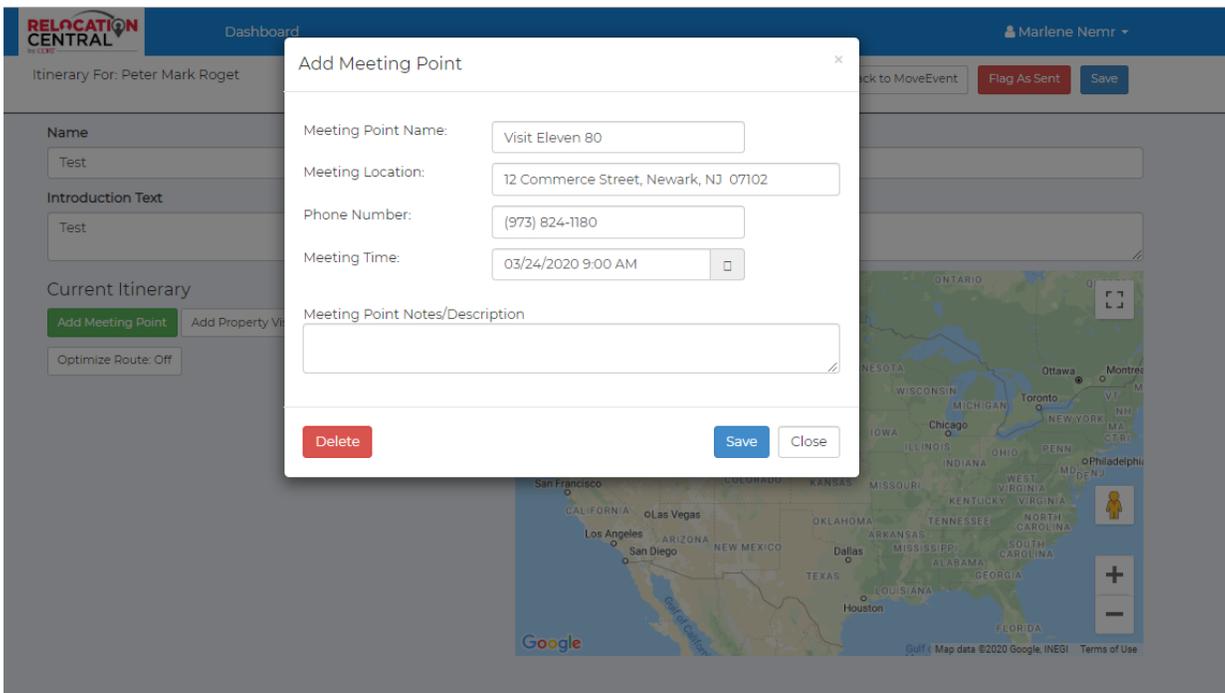
Current Itinerary
Add Meeting Point Add Property Visit
Optimize Route: Off

Map Satellite
United States
Google Map data ©2020 Google, INEGI Terms of Use

Adding a meeting point can include anything such as a hotel or work location. Next Click on Add Property Visit and click on each of the properties for tour day:



Be sure to add a meeting date and time and click save for each:



Once you have completed these steps this is what you will see. Click **SAVE** here:

RELOCATION CENTRAL Dashboard Marlene Nemr

Itinerary For: Peter Mark Roget Back to MoveEvent **Flag As Sent** Save

Name

Introduction Text

Current Itinerary

A. Visit Eleven 80 (March 24th 2020, 9:00:00 am)

12 Commerce Street, Newark, NJ 07102
(973) 824-1180

B. Visit Arlington Park (March 24th 2020, 10:00:00 am)

20-B Ridge Park Drive, North Arlington, NJ 07031
(201) 991-6999

C. Visit Test Property (March 24th 2020, 11:00:00 am)

1234 Test Street, Test, TX 55555

Map Satellite

Google

Map data ©2020 Google, INEGI Terms of Use

A 12 Commerce St Newark, NJ 07102, USA

5.5 mi. About 16 mins

1. Head northwest on Commerce St toward Broad St 249 ft
2. Turn right onto Broad St 148 ft
3. Continue straight to stay on Broad St 0.5 mi
4. Turn right onto Bridge St 0.1 mi
5. Turn left at the 2nd cross street onto NJ-21 N 3.0 mi
6. Take exit 6 for N Arlington 0.2 mi
7. Keep right at the fork and merge onto NJ-7 S/Belleville Turnpike/Belleville Turnpike Bridge/Rutgers St Continue to follow NJ-7 S/Belleville Turnpike 0.1 mi
8. Turn left onto River Rd 1.0 mi
9. Turn right onto Baltimore Ave 0.3 mi
10. Turn left onto 6th St 236 ft
11. Turn right onto Ridge Park Dr Destination will be on the left 499 ft

Now click on **Send Itinerary Email**:

Itinerary For: Peter Mark Roget

[Back to MoveEvent](#) [Flag As Sent](#) [Send Itinerary Email](#) [Save](#)

Name

Test

Introduction Text

Test

Current Itinerary

- A. Visit Eleven 80 (March 24th 2020, 9:00:00 am)



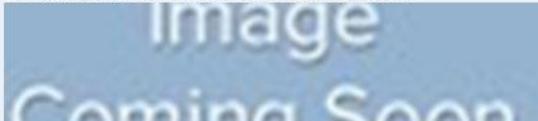
12 Commerce Street, Newark, NJ 07102
(973) 824-1180

- B. Visit Arlington Park (March 24th 2020, 10:00:00 am)



20-B Ridge Park Drive, North Arlington, NJ 07031
(201) 991-6999

- C. Visit Test Property (March 24th 2020, 11:00:00 am)



A 12 Commerce St, Newark, NJ 07102, USA

5.5 mi. About 16 mins

1. Head northwest on Commerce St toward Broad St 249 ft
2. Turn right onto Broad St 148 ft
3. Continue straight to stay on Broad St 0.5 mi
4. Turn right onto Bridge St 0.1 mi
5. Turn left at the 2nd cross street onto NJ-21 N 3.0 mi
6. Take exit 6 for N Arlington 0.2 mi
7. Keep right at the fork and merge onto NJ-7 S/Belleville Turnpike/Belleville Turnpike Bridge/Rutgers St Continue to follow NJ-7 S/Belleville Turnpike 0.1 mi
8. Turn left onto River Rd 1.0 mi

At this point the transferee will have your tour itinerary. Here's what they will see (a copy will be in Tracking Notes):



Itinerary

I'll see you at 9am. I'll be in a black sedan. See you soon!

[Click Here For Turn-By-Turn Directions](#)

11:00 AM
Visit Latitude
3601 Fairfax Drive, Arlington, VA 22201
(703) 662-9440

12:00 PM
Visit Birchwood
545 North Pollard Street, Arlington, VA 22203
(703) 465-0050

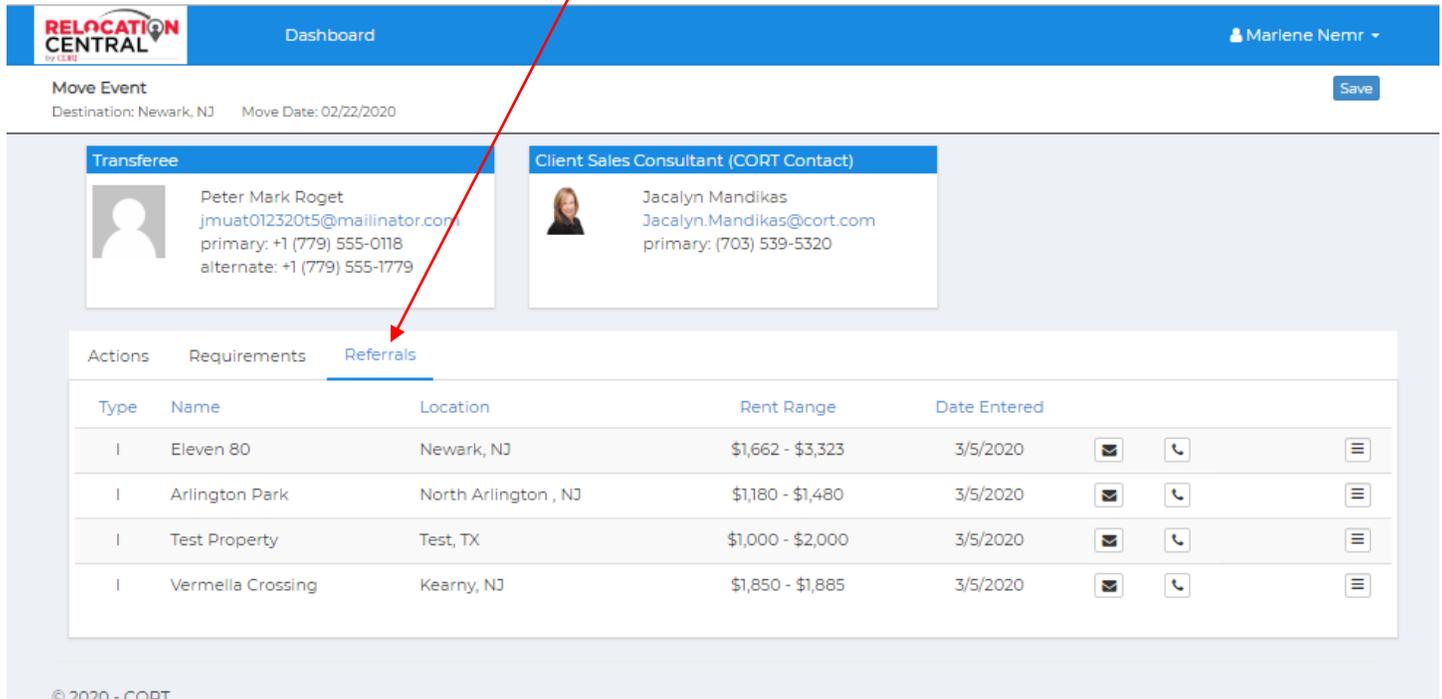
1:00 PM
Visit Quincy Plaza
3900 Fairfax Drive, Arlington, VA 22203
(703) 312-0700

2:00 PM
Visit Thomas Court
470 North Thomas Street, Arlington, VA 22203
(703) 243-9900

[Click Here For Turn-By-Turn Directions](#)

Sincerely,
Tom Dant
c. (240) 476-8512
m. (703) 592-0200

Step 9) Post tour you will need to go to Referrals tab:



RELOCATION CENTRAL Dashboard Marlene Nemr

Move Event Save
Destination: Newark, NJ Move Date: 02/22/2020

Transferee



Peter Mark Roget
jmuat012320t5@mailinator.com
primary: +1 (779) 555-0118
alternate: +1 (779) 555-1779

Client Sales Consultant (CORT Contact)



Jacalyn Mandikas
Jacalyn.Mandikas@cort.com
primary: (703) 539-5320

Actions Requirements Referrals

Type	Name	Location	Rent Range	Date Entered			
I	Eleven 80	Newark, NJ	\$1,662 - \$3,323	3/5/2020			
I	Arlington Park	North Arlington, NJ	\$1,180 - \$1,480	3/5/2020			
I	Test Property	Test, TX	\$1,000 - \$2,000	3/5/2020			
I	Vermella Crossing	Kearny, NJ	\$1,850 - \$1,885	3/5/2020			

© 2020 - CORT

Click on the little box with the 3 horizontal bars to access **Mark as Visited** and click on it. Do this for all properties toured:

RELOCATION CENTRAL Dashboard | Marlene Nemr

Move Event | Destination: Newark, NJ | Move Date: 02/22/2020 | Save

Transferee
Peter Mark Roget
jmuat012320t5@mailinator.com
primary: +1 (779) 555-0118
alternate: +1 (779) 555-1779

Client Sales Consultant (CORT Contact)
Jacalyn Mandikas
Jacalyn.Mandikas@cort.com
primary: (703) 539-5320

Type	Name	Location	Rent Range	Date Entered		
I	Eleven 80	Newark, NJ	\$1,662 - \$3,323	3/5/2020	✉	☎
I	Arlington Park	North Arlington, NJ	\$1,180 - \$1,480	3/5/2020	✉	☎
I	Test Property	Test, TX	\$1,000 - \$2,000	3/5/2020	✉	☎
I	Vermella Crossing	Kearny, NJ	\$1,850 - \$1,885	3/5/2020	✉	☎

Dropdown menu for 'Eleven 80':
Mark Visited
View Notes
Create Lease

After you mark the properties as visited you will see this screen. Click **SAVE**

RELOCATION CENTRAL Dashboard | Marlene Nemr

Move Event | Destination: Newark, NJ | Move Date: 02/22/2020 | Save

Transferee
Peter Mark Roget
jmuat012320t5@mailinator.com
primary: +1 (779) 555-0118
alternate: +1 (779) 555-1779

Client Sales Consultant (CORT Contact)
Jacalyn Mandikas
Jacalyn.Mandikas@cort.com
primary: (703) 539-5320

Type	Name	Location	Rent Range	Date Entered				
I	Eleven 80	Newark, NJ	\$1,662 - \$3,323	3/5/2020	✉	☎	👁	☰
I	Arlington Park	North Arlington, NJ	\$1,180 - \$1,480	3/5/2020	✉	☎	👁	☰
I	Test Property	Test, TX	\$1,000 - \$2,000	3/5/2020	✉	☎	👁	☰
I	Vermella Crossing	Kearny, NJ	\$1,850 - \$1,885	3/5/2020	✉	☎	👁	☰

You can also now see who referred properties in this section...either you are your CORT CSC's name will appear here in these sections:

Move Event

Destination: Cincinnati, OH Move Date: 04/30/2020

Explore

Save

Transferee



Test Notifications
test.contactmade@mailinator.com
primary: +1 (847) 575-7575

Client Sales Consultant (CORT Contact)



Kirsten Rupper
kirsten.rupper@cort.com
primary: (703) 349-7659
mobile: (703) 861-0033
fax: (

Actions Requirements Referrals Documents Tracking Notes

Type	Name	Location	Rent Range	Date Entered				
I	The Renaissance	Cincinnati, OH	\$1,029 - \$2,688	2/12/2020				
I	The Lofts at Shillito Place	Cincinnati, OH	\$987 - \$3,696	2/12/2020				
I	Sycamore Place	Cincinnati, OH	\$1,095 - \$2,245	2/12/2020				

Referred By Information

Referred By: Smith, Joe on 2/12/2020

Inventory

Flag As Sent

Send To Transferee

Back to Move Event

Save

Transferee: Notifications, Test

Destination: Cincinnati, OH

Requirements

Move To: Cincinnati, OH on 4/30/2020

Bedrooms: 1 - 2

Bathrooms: Unknown

Rent: \$1,500 - \$2,500

Occupants: 2

Lease Term: 12 mos

Commute: Unknown

Dwelling Type(s): Apartment

Dogs: 1

Max Weight: 25 lbs

Cats: Unknown

Selected Inventory Search ApartmentSearch Properties

Add Property Not in ApartmentSearch

Add Property By Name from ApartmentSearch

The Renaissance
224 East 8th Street, Cincinnati, OH 45202

\$1,029 - \$2,688
1 - 3 Beds | 1 - 2 Baths
Updated: 1/31/2018

Smith, Joe on 2/12/2020

The Lofts at Shillito Place
151 West Seventh Street, Cincinnati, OH 45202

\$987 - \$3,696
Studio - 3 Beds | 1 - 2.5 Baths
Updated: 4/6/2020

Smith, Joe on 2/12/2020

Sycamore Place
634 Sycamore St., Cincinnati, OH 45202

\$1,095 - \$2,245
Studio - 2 Beds | 1 - 2 Baths
Updated: 1/4/2019

Smith, Joe on 2/12/2020

Step 10) Complete Tour Recap

Click on the **Update** tab next to Tour Recap:

RELOCATION CENTRAL Dashboard Marlene Nemr

Move Event
Destination: Newark, NJ Move Date: 02/22/2020 Save

Transferee
Peter Mark Roget
jmuat012320t5@mailinator.com
primary: +1 (779) 555-0118
alternate: +1 (779) 555-1779

Client: Sales Consultant (CORT Contact)
Jacalyn Mandikas
Jacalyn.Mandikas@cort.com
primary: (703) 539-5320

Actions Requirements Referrals

Service: Homefinding Tour - Full Day
Authorized Days: 1.00

Agent Assigned: Marlene Nemr

3 Way Call: pending scheduling

Tour Date Scheduled: pending scheduling Update Tour Date

Identify Inventory / Send Inventory: 3/5/2020 identified 3/5/2020 sent Manage Inventory

Create / Send Itinerary: 3/5/2020 / Not Sent Manage Itineraries

Tour Recap: Not Completed Update

Complete Service: Not Completed

Complete this form and then **save**. Now the CSC will have your tour recap.

RELOCATION CENTRAL Dashboard Marlene Nemr

Move Event
Destination: Newark, NJ Move Date: 02/22/2020 Save

Transferee
Peter Mark Roget
jmuat012320t5@mailinator.com
primary: +1 (779) 555-0118
alternate: +1 (779) 555-1779

Client: Sales Consultant (CORT Contact)
Jacalyn Mandikas
Jacalyn.Mandikas@cort.com
primary: (703) 539-5320

Actions Requirements Referrals

Service: Homefinding Tour - Full Day
Authorized Days: 1.00

Agent Assigned: Marlene Nemr

3 Way Call: pending scheduling

Tour Date Scheduled: pending scheduling Update Tour Date

Identify Inventory / Send Inventory: 3/5/2020 identified 3/5/2020 sent Manage Inventory

Create / Send Itinerary: 3/5/2020 / Not Sent Manage Itineraries

Tour Recap: Not Completed Update

Complete Service: Not Completed

Tour Recap

Tour Completed On * 3/24/2020 Actual Days * 1

Properties Visited: 4 Not Correct? Update Now

Synopsis Of Tour
Tour went well! Transferee will sign a lease at ABC Property tomorrow

Did the Transferee find housing?
 Did we help them find it?
 Is there a referral fee?

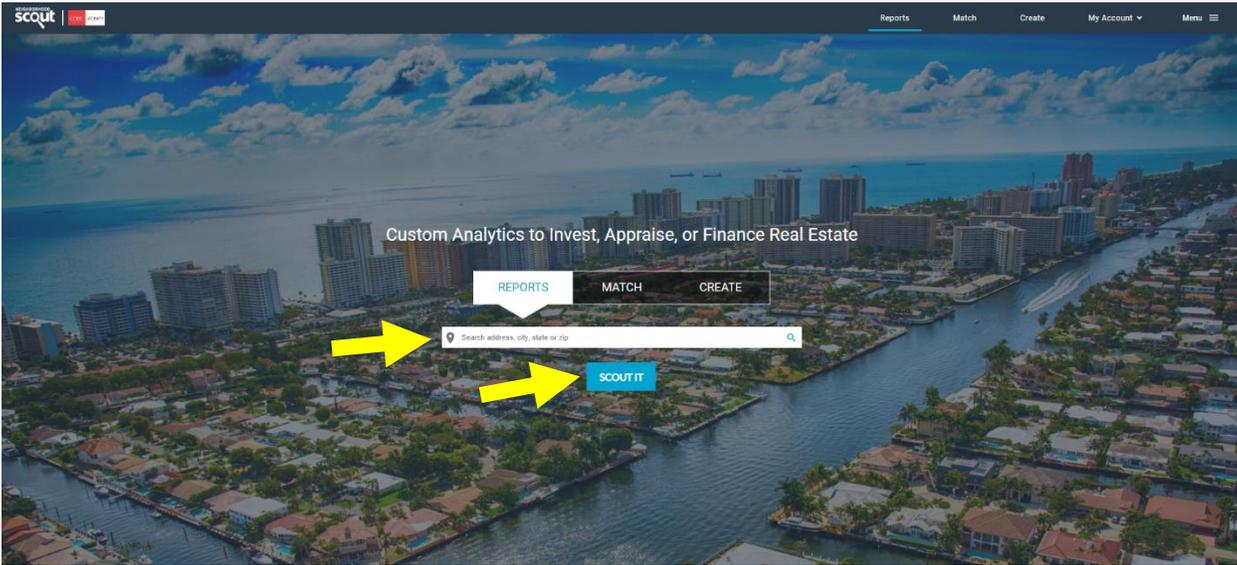
Notes

Save Cancel

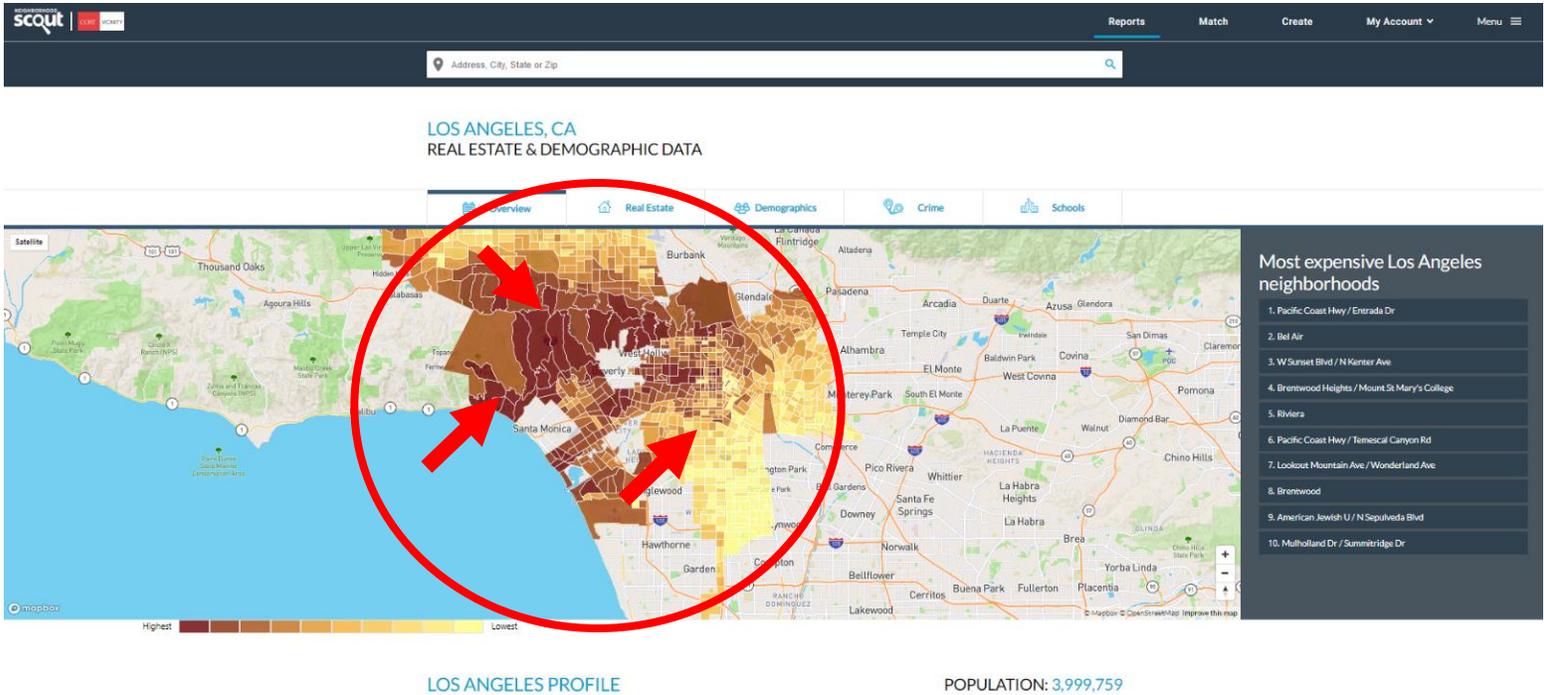
© 2020 - CORT

NAVIGATING NEIGHBORHOOD SCOUT

Once you click on “Explore Neighborhoods” from your dashboard or “Explore” from a customer’s page, you will see the Neighborhood Scout Landing page. To start your search, simply type in a city, state, zip code or specific address such as your work address in the search bar and click “Scout It” or press enter on your keyboard:



The next screen will show you an overview of the city, state, zip code or specific address. The default map view is interactive and shows the most expensive to least expensive neighborhoods in that area (dark orange is most expensive and light orange is least expensive). **Click on any of the highlighted areas to get a micro-level/granular perspective of an area:**



After you click a colored area on the interactive map you will be presented with a micro-level/granular view of a location. The data provided will be for this specific area and will often times provide comparison data to the rest of the city/metro area, state and country. You will also notice that this page shows some great data on the overview of the selected area such as real estate prices, income levels, occupations, demographics, notable unique characteristics and commute times:

Address, City, State or Zip

LOS ANGELES, CA (FRANKLIN AVE / HOLLYWOOD BLVD)

640 Vital Statistics, 26 Condition Alerts found

REAL ESTATE	DEMOGRAPHICS	CRIMES	SCHOOLS	TRENDS & FORECASTS
44 Statistics	136 Statistics	67 Statistics	65 Statistics	328 Statistics
4 Alerts Found	1 Alert Found	2 Alerts Found	3 Alerts Found	16 Alerts Found

Notable & Unique Neighborhood Characteristics

The way a neighborhood looks and feels when you walk or drive around it, from its setting, its buildings, and its flavor, can make all the difference. This neighborhood has some really cool things about the way it looks and feels as revealed by NeighborhoodScout's exclusive research. This might include anything from the housing stock to the types of households living here to how people get around.

Notable & Unique: People

If you're a regular supporter of the arts and enjoy outings to the theatre, weekend boutique-ing, or even a in good company with the people of the Franklin Ave / Hollywood Blvd neighborhood. This neighborhood sophisticates" than 99.2% of neighborhoods across the country. The people here truly stand out as a class community characterized by refined tastes, cultural inclinations, and the means to live well. Urban sophist not they live in or near a big city. They are educated executives or managers by week, and serial patron pertains to you, than you'll certainly feel right at home in the Franklin Ave / Hollywood Blvd neighborhood for urban sophisticates, this neighborhood is also a very good choice for active retirees and highly educate

In addition, if you come to know the people here, you will recognize that you're in the company of one of t In fact, a mere 3.3% of America's neighborhoods are wealthier than the Franklin Ave / Hollywood Blvd exceedingly well-maintained, and similarly, tends to maintain its value over time. The cars driven are m BMW, and Lexus. If the public schools aren't up to snuff, the residents of this neighborhood prefer preparatory schools. Vacation to Disney? Yes, but equally popular are summers in Europe.

The Neighbors

The Neighbors: Income

How wealthy a neighborhood is, from very wealthy, to middle income, to low income is very formative with regard to the personality and character of a neighborhood. Equally important is the rate of people, particularly children, who live below the federal poverty line. In some wealthy gated communities, the areas immediately surrounding can have high rates of childhood poverty, which indicates other social issues. NeighborhoodScout's analysis reveals both aspects of income and poverty for this neighborhood.

The neighbors in the Franklin Ave / Hollywood Blvd neighborhood in Los Angeles are wealthy, making it among the 15% highest income neighborhoods in America. NeighborhoodScout's exclusive analysis reveals that this neighborhood has a higher income than 96.7% of the neighborhoods in America. In addition, 2.5% of the children seventeen and under living in this neighborhood are living below the federal poverty line, which is a lower rate of childhood poverty than is found in 80.5% of America's neighborhoods.

The Neighbors: Occupations

The old saying "you are what you eat" is true. But it is also true that you are what you do for a living. The types of occupations your neighbors have shape their character, and together as a group, their collective occupations shape the culture of a place.

In the Franklin Ave / Hollywood Blvd neighborhood, 74.9% of the working population is employed in executive, management, and professional occupations. The second most important occupational group in this neighborhood is sales and service jobs, from major sales accounts, to working in fast food restaurants, with 17.9% of the residents employed. Other residents here are employed in clerical, assistant, and tech support occupations (5.6%).

The Neighbors: Languages

The languages spoken by people in this neighborhood are diverse. These are tabulated as the languages people preferentially speak when they are at home with their families. The most common language spoken in the Franklin Ave / Hollywood Blvd neighborhood is English, spoken by 78.7% of

POPULAR REAL ESTATE NEAR FRANKLIN AVE / HOLLYWOOD BLVD

- [Los Angeles, CA \(American Jewish U / N Sepulveda Blvd\)](#)
- [Los Angeles, CA \(Brentwood Heights / Mount St Mary's College\)](#)
- [Los Angeles, CA \(Brentwood\)](#)
- [Los Angeles, CA \(Castellammare\)](#)
- [Los Angeles, CA \(Manning Ave / Motor Ave\)](#)
- [Los Angeles, CA \(Pacific Palisades\)](#)
- [Los Angeles, CA \(Palisades Dr / Ave De Santa Ynez\)](#)
- [Los Angeles, CA \(Riviera\)](#)
- [Los Angeles, CA \(S Sepulveda Blvd / W Sunset Blvd\)](#)
- [Los Angeles, CA \(Topanga Canyon Blvd / S Topanga Canyon Blvd\)](#)

COMPARABLE NEIGHBORHOODS NEARBY ⓘ

- 75% Match - [Los Angeles, CA \(N Beachwood Dr / Hollyridge Dr\)](#)
- 73% Match - [Los Angeles, CA \(W Silver Lake Dr / Rowena Ave\)](#)
- 72% Match - [Los Angeles, CA \(American Film Institute Conservatory ...\)](#)
- 72% Match - [Los Angeles, CA \(Mulholland Dr / Cahuenga Blvd W\)](#)
- 72% Match - [Los Angeles, CA \(Venice\)](#)

For more specific data/statistics, click on the section tabs:

Sample from the Real Estate Tab:

AVERAGE HOME VALUES

MEDIAN HOME VALUE: **\$2,026,978**

MEDIAN REAL ESTATE TAXES: **\$14,575** (0.7% effective rate)

NEIGHBORHOOD HOME PRICES

Price Range	% of Homes
> \$1,243,321	66.8%
\$932,575 - \$1,243,321	13.4%
\$621,827 - \$932,574	12.4%
\$497,463 - \$621,826	2.1%
\$373,430 - \$497,462	3.3%
\$248,398 - \$373,429	0.8%
\$124,365 - \$248,397	0.5%
\$62,352 - \$124,364	0.0%
\$0 - \$62,351	0.7%

RENTAL MARKET

AVERAGE MARKET RENT: **\$3,975 / per month**

GROSS RENTAL YIELD: **2.45%**

MEDIAN MONTHLY RENT BY NUMBER OF BEDROOMS

Bedrooms	Median Monthly Rent
3 Beds or More	\$4,145
2 Beds or More	\$3,846
1 Bed	\$3,618
Studio	No Data

HOUSING MARKET DETAILS

AGE OF HOMES

Age Group	% of Homes
2000 or Newer	4.4%
1970 - 1999	58.1%
1940 - 1969	43.0%
1929 or Older	36.5%

TYPES OF HOMES

Home Type	% of Homes
Single-Family	89.4%
Townhomes	1.2%
Small Apt. Buildings	3.5%
Apt. Complexes	3.9%
Mobile Homes	1.9%
Other	0.0%

HOME SIZE

Bedrooms	% of Homes
No Bedroom	0.0%
1 Bedroom	13.6%
2 Bedrooms	35.3%
3 Bedrooms	37.6%
4 Bedrooms	11.2%
5 or more bedrooms	2.3%

SPECIAL PURPOSE HOUSING

Category	% of Homes
Incarcerated	0.0%
College Dorms	0.0%
Military Housing	0.0%
Public Housing	0.0%

HOMEOWNERSHIP

HOMEOWNERSHIP RATE

Category	% of Homes
Owners	79.3%
Renters	20.7%
Seasonally Vacant	1.4%
Vacant Year-Round	17.4%

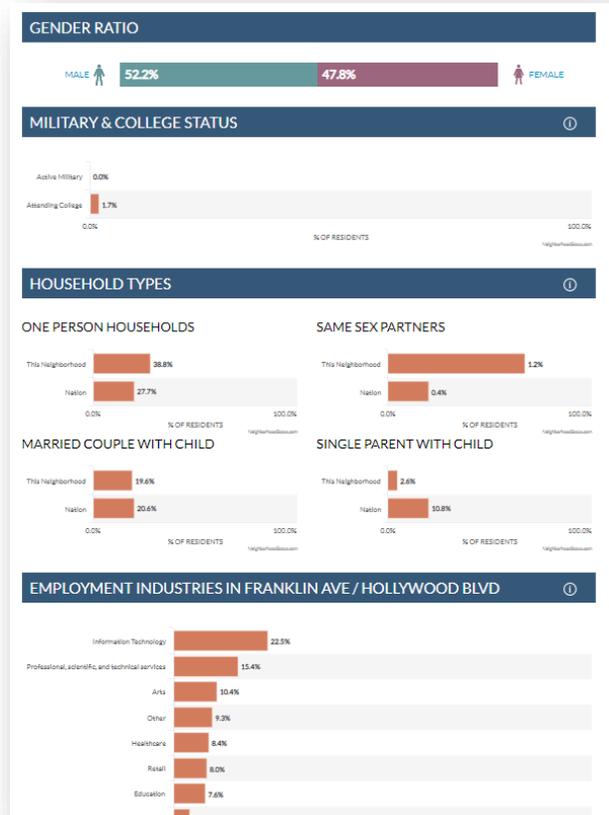
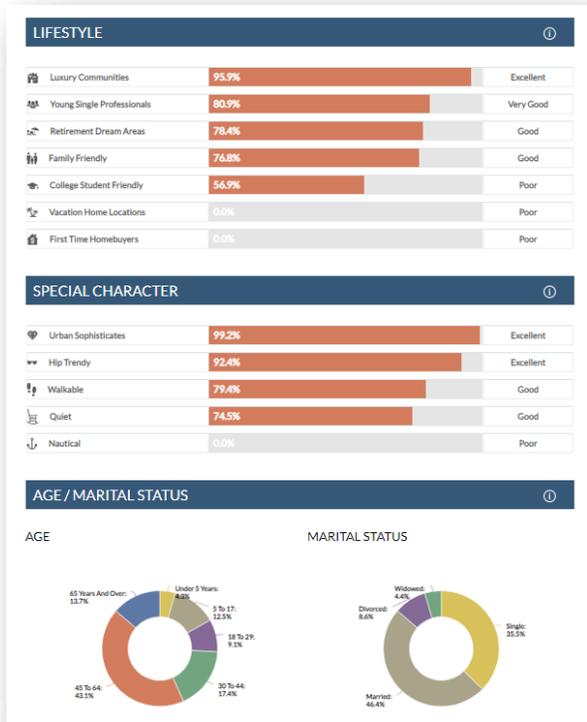
POPULAR REAL ESTATE NEAR FRANKLIN AVE / HOLLYWOOD BLVD

- Los Angeles, CA (American Jewish U / N Sepulveda Blvd)
- Los Angeles, CA (Brenwood Heights / Mount St Mary's College)
- Los Angeles, CA (Brenwood)
- Los Angeles, CA (Castellammare)

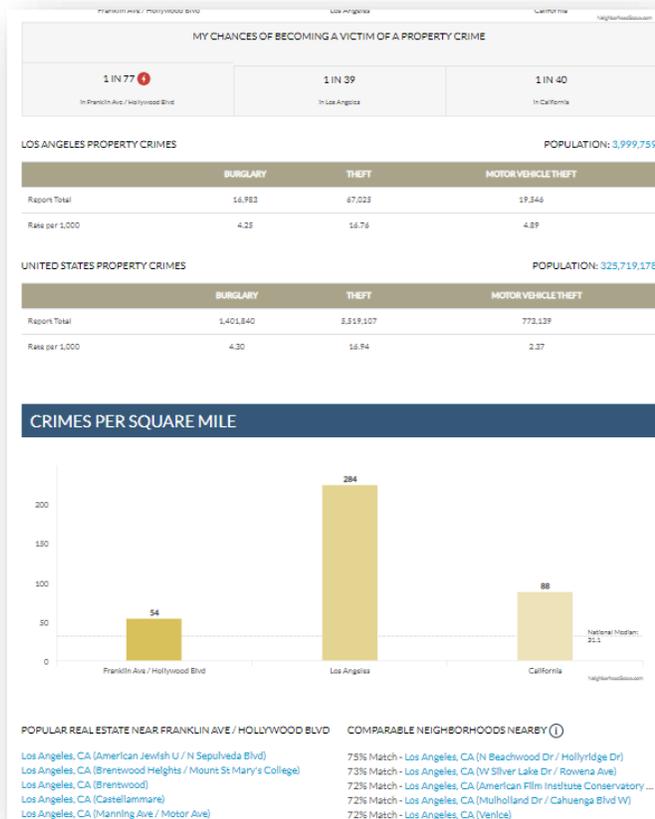
COMPARABLE NEIGHBORHOODS NEARBY

- 75% Match - Los Angeles, CA (N Beachwood Dr / Hollywood Dr)
- 73% Match - Los Angeles, CA (W Silver Lake Dr / Rowena Ave)
- 72% Match - Los Angeles, CA (American Film Institute Conservatory ...)
- 72% Match - Los Angeles, CA (Mulholland Dr / Cahuenga Blvd W)

Sample from the Demographics Tab:



Sample from the Crime Rates Tab:



Sample from the Schools Tab. Click on any of the school names to see specific school data:

SCHOOL RATING INFORMATION

SCHOOL QUALITY

48

(100 is best)

Better than 48% of U.S. schools.

NEIGHBORHOOD SCHOOL QUALITY RATING

Rates the quality of all K-12 public schools that serve this neighborhood. ⓘ

SCHOOLS THAT SERVE THIS NEIGHBORHOOD *

SCHOOL DETAILS	GRADES	QUALITY RATING COMPARED TO CA
Fairfax Senior High School 7850 Malrose Ave. Los Angeles, CA 90046	09-12	4
Gardner Street Elementary School 7430 Hawthorn Ave. Los Angeles, CA 90046	KG-06	8
Hollywood Senior High School 1521 N. Highland Ave. Los Angeles, CA 90028	09-12	7
Hubert Howe Bancroft Middle School 929 N. Las Palmas Ave. Los Angeles, CA 90038	06-08	2
Laurel Elementary School 925 N. Hayworth Ave. Los Angeles, CA 90046	KG-08	3
Point Fermin Elementary School 3333 Kernhoff Ave. San Pedro, CA 90731	KG-05	8
West Hollywood Elementary School 970 N. Hammond St. West Hollywood, CA 90069	KG-05	10
Wonderland Avenue Elementary School 8310 Wonderland Ave. Los Angeles, CA 90046	KG-05	10

* Depending on where you live in the neighborhood, your children may attend certain schools from districts allow students to attend schools anywhere in the district. Always check with your local school district to see which schools your children may attend based on your specific address and your child's grade-level.

THIS NEIGHBORHOOD IS SERVED BY 1 DISTRICT:

LOS ANGELES UNIFIED

633,621

Students Enrolled in This District

1014

Schools in District

23

Schools Per Classroom

DISTRICT QUALITY COMPARED TO CALIFORNIA

5

(10 is best)

Better than 48.4% of CA school districts.

DISTRICT QUALITY COMPARED TO U.S. ⓘ

3

(10 is best)

Better than 28.4% of U.S. school districts.

GET FULL REPORTS FOR ANY SCHOOL IN THIS DISTRICT [SEE ALL SCHOOLS](#)

Public School Test Scores (by grade level)

Category	District	State
Proficiency in Reading and Math	37%	45%
Proficiency in Reading	42%	52%
Proficiency in Math	31%	38%

School District Enrollment By Group

ETHNIC/RACIAL GROUPS	THIS DISTRICT	THIS STATE
White (non-Hispanic)	10.2%	11.0%
Black	8.3%	3.7%
Hispanic	73.1%	34.0%
Asian Or Pacific Islander	3.7%	12.0%
American Indian Or Native Of Alaska	0.8%	1.5%

ECONOMIC GROUPS	THIS DISTRICT	THIS STATE
Low Income	44.1%	38.5%
High Income	55.9%	61.5%

GARDNER STREET ELEMENTARY SCHOOL TEST SCORES

SCHOOL QUALITY COMPARED TO CALIFORNIA

8

(10 is best)

Better than 77.3% of CA schools.

SCHOOL QUALITY COMPARED TO U.S. ⓘ

8

(10 is best)

Better than 73.1% of U.S. schools.

GRADE 3

Category	School	State
Proficiency in Reading and Math	62%	48%
Proficiency in Reading	60%	48%
Proficiency in Math	64%	49%

GRADE 4

Category	School	State
Proficiency in Reading and Math	70%	45%
Proficiency in Reading	72%	48%
Proficiency in Math	67%	42%

GRADE 5

Category	School	State
Proficiency in Reading and Math	45%	42%
Proficiency in Reading	65%	49%
Proficiency in Math	36%	36%

EDUCATION EXPENDITURES

FOR THIS DISTRICT	PER STUDENT	TOTAL	% OF TOTAL
Instructional Expenditures	\$7,797	\$4,949,746,119	51.1%
Support Expenditures			
Student	\$744	\$472,311,288	4.9%
Staff	\$926	\$587,849,802	6.1%
General Administration	\$289	\$183,465,003	1.9%
School Administration	\$942	\$598,007,034	6.2%
Operation	\$1,226	\$778,297,902	8.0%
Transportation	\$274	\$173,942,598	1.8%
Other	\$474	\$300,907,998	3.1%
Total Support	\$4,875	\$3,094,781,625	32.0%
Non-Instructional Expenditures	\$2,586	\$1,641,662,622	16.9%
Total Expenditures	\$15,258	\$9,686,190,366	100.0%

FOR THE STATE	PER STUDENT	TOTAL	% OF TOTAL
Instructional Expenditures	\$6,754	\$42,072,563,139	50.0%

FOR THE STATE	PER STUDENT	TOTAL	% OF TOTAL
Instructional Expenditures	\$6,754	\$42,072,563,139	50.0%
Support Expenditures			
Student	\$660	\$4,109,759,938	4.9%
Staff	\$678	\$4,223,588,529	5.0%
General Administration	\$131	\$816,243,878	1.0%
School Administration	\$745	\$4,643,347,838	5.5%
Operation	\$1,069	\$6,656,800,206	7.9%
Transportation	\$248	\$1,545,160,414	1.8%
Other	\$590	\$3,675,538,573	4.4%
Total Support	\$4,121	\$25,669,582,774	30.5%
Non-Instructional Expenditures	\$2,646	\$16,479,764,511	19.6%
Total Expenditures	\$13,521	\$84,221,660,396	100.0%

FOR THE NATION	PER STUDENT	TOTAL	% OF TOTAL
Instructional Expenditures	\$7,187	\$370,071,182,734	52.0%
Support Expenditures			
Student	\$632	\$32,552,249,701	4.6%
Staff	\$522	\$26,871,170,551	3.8%
General Administration	\$218	\$11,205,514,316	1.6%
School Administration	\$643	\$33,118,729,386	4.7%
Operation	\$1,057	\$54,423,429,117	7.7%
Transportation	\$497	\$25,596,058,378	3.6%
Other	\$416	\$21,407,079,047	3.0%
Total Support	\$3,984	\$205,172,626,109	28.9%

Sample from the Trends & Forecast Tab:

SCOUT VISION® SUMMARY

RIISING STAR INDEX ①

Moderate

1 2 3 4 5

Appreciation Potential (3 Years)

RATINGS: 1=Very Low 2=Low 3=Moderate 4=High 5=High Star

BLUE CHIP INDEX ①

Blue Chip

1 2 3 4 5

Past Appreciation and existing fundamentals

RATINGS: 1=Very Low 2=Low 3=Moderate 4=High 5=Blue Chip

SCOUT VISION Neighborhood Home Value Trend and Forecast ①

SCOUT VISION® HOME VALUE TRENDS AND FORECAST ①

TIME PERIOD	TOTAL APPRECIATION	AVG. ANNUAL RATE	COMPARED TO METRO*	COMPARED TO AMERICA*
3 Year Forecast: 2021 Q1 - 2023 Q1	16.11% ↑	5.10% ↑	9	7
Latest Quarter: 2021 Q1 - 2021 Q1	1.04% ↑	4.24% ↑	9	6
Last 12 Months: 2020 Q1 - 2021 Q1	5.96% ↑	5.06% ↑	10	9
Last 2 Years: 2019 Q1 - 2021 Q1	14.31% ↑	6.92% ↑	8	8

SCOUT VISION® PROXIMITY INDEX

PRICE ADVANTAGE OVER SURROUNDING NEIGHBORHOODS ①

Similar Price

1 2 3 4 5

Neighborhood price per sqft: \$1,042

Average Nearby Home Price per sqft: \$1,033

Price advantage score

RATINGS: 1=Strong Disadvantage 2=Disadvantage 3=Similar Price 4=Advantage 5=Strong Advantage

ACCESS TO HIGH PAYING JOBS ①

Very Good

1 2 3 4 5

Jobs score

RATINGS: 1=Limited 2=Below Average 3=Average 4=Very Good 5=Excellent

JOBS WITHIN AN HOUR

WITHIN	HIGH-PAYING* JOBS
5 minutes	2656
10 minutes	21694
15 minutes	64423
20 minutes	195952
30 minutes	660027
45 minutes	1310705
60 minutes	1841165

*Annual salary of \$75,000 or more

SCOUT VISION® REAL ESTATE TRENDS

AVG. ANNUAL HOMEOWNERSHIP TREND Over last 5 years ①

This Neighborhood: 2.8%

The Nation: -0.1%

AVG. ANNUAL RENT PRICE TREND Over last 5 years ①

This Neighborhood: 7.6%

The Nation: 2.5%

AVG. ANNUAL VACANCY TRENDS Over last 5 years

This Neighborhood: 0.5%

The Nation: -0.3%

SCOUT VISION® CRIME TRENDS AND FORECAST ①

SCOUT VISION® EDUCATION TRENDS

AVG. ANNUAL CHANGE IN COLLEGE GRADUATES Over last 5 years ①

This Neighborhood: -1.4%

The Nation: 0.2%

AVG. ANNUAL CHANGE IN K-12 SCHOOL PERFORMANCE Over last 5 years

This Neighborhood: 2.6%

The Nation: 0.1%

DISTANCE FROM LOCATION	POPULATION 5 YEARS AGO	CURRENT POPULATION	PERCENT CHANGE
Half Mile	3,422	3,948	13.99% ↑
1 Mile	17,464	19,773	13.68% ↑
3 Miles	172,292	180,291	4.67% ↑
5 Miles	543,543	567,031	4.32% ↑
10 Miles	2,511,067	2,588,327	3.08% ↑
15 Miles	4,510,303	4,639,349	2.86% ↑
25 Miles	7,702,368	7,884,282	2.36% ↑
50 Miles	13,040,631	13,332,229	2.24% ↑

SCOUT VISION® REGIONAL HOUSING MARKET ANALYSIS

LOS ANGELES-LONG BEACH-ANAHEIM, CA METRO AREA

REGIONAL INVESTMENT POTENTIAL ①

Moderate

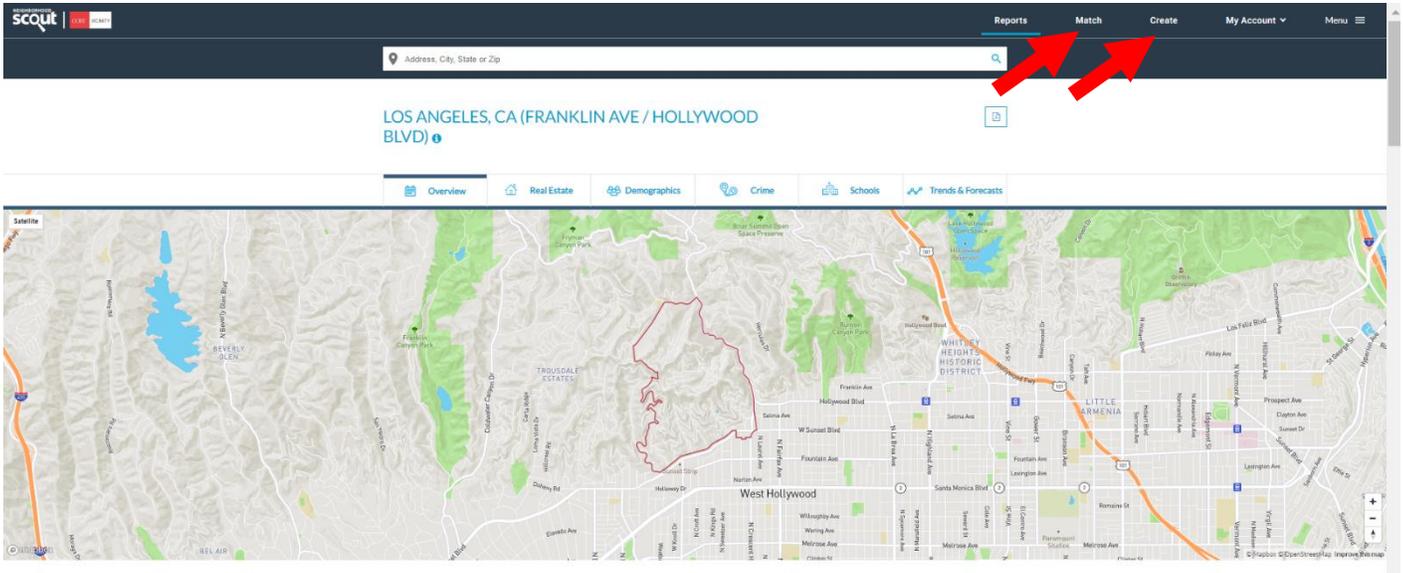
1 2 3 4 5

Regional Appreciation Potential (3yr)

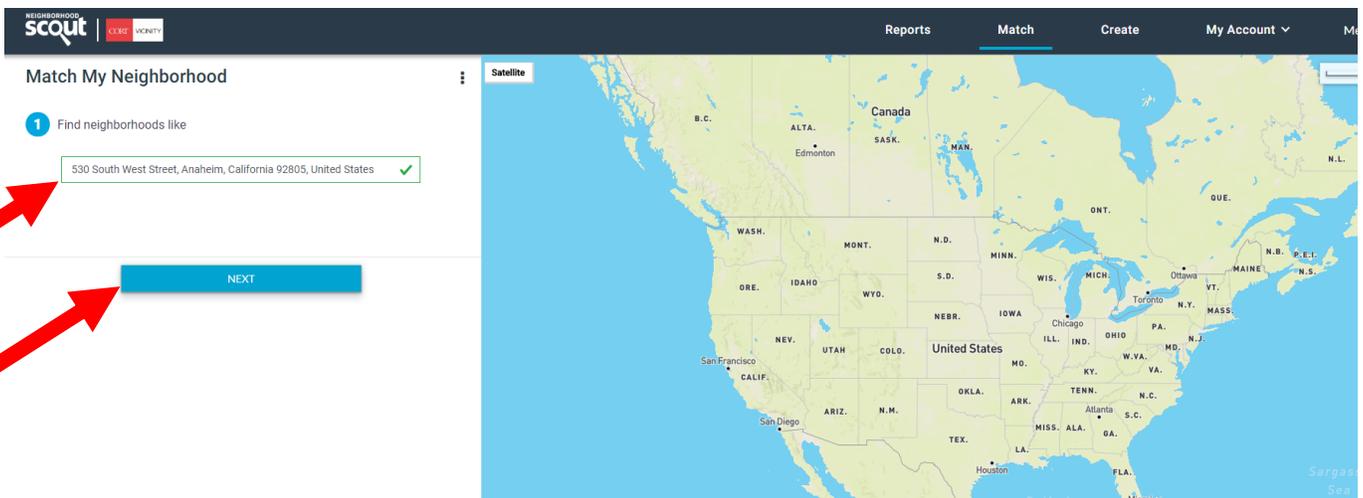
RATINGS: 1=Very Low 2=Low 3=Moderate 4=High 5=Very High

HOUSING AFFORDABILITY TRENDS: LOS ANGELES-LONG BEACH-ANAHEIM, CA METRO AREA ①

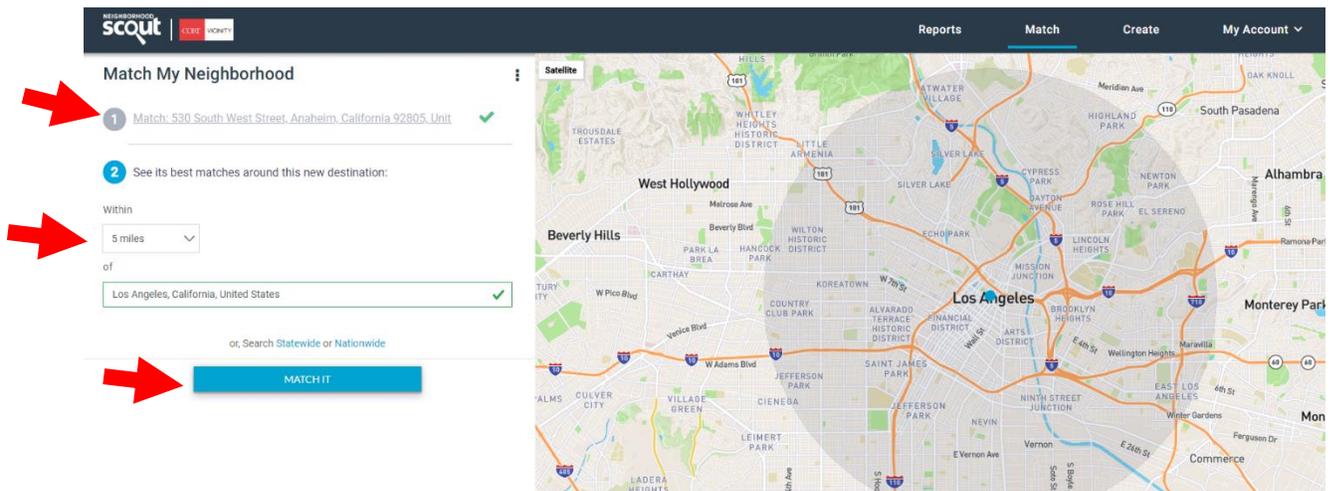
Use the Match or Create Tabs to match your destination location to your origination location or select specific traits and characteristics that you'd prefer in your new neighborhood:



For the Match function, click on Match and then enter a city or address to find neighborhoods like them in your new area then click Next:



Next select the radius drop down and enter in a specific address or city to match (typically will be in/near your destination location) and then click "Match It."



Now you will be presented with a list of “matches” based on the origination and destination information you’ve entered. At this point follow all the above steps to view this info on a micro/granular level. You’ll be able to scroll through all the tabs we previously mentioned as well.

The screenshot shows the Scout app interface in the 'Match' tab. On the left, there is a list of search results for the address '530 South West Street, Anaheim, CA 92805 near Los Angeles, CA'. The results are ranked by percentage match:

Rank	Address	Match Percentage
1.	Los Angeles, CA (N Ave 54 / Baltimore St)	83%
2.	Los Angeles, CA (York Blvd / N Ave 53)	81%
3.	Los Angeles, CA (Aurant)	80%
4.	Los Angeles, CA (Harriman Ave / Burr St)	78%
5.	Los Angeles, CA (Eagle Rock Blvd / W Ave 30)	78%
6.	Los Angeles, CA (E 4th St / S Lorena St)	77%
7.	Maywood, CA (E 52nd St / Carmelita Ave)	76%
8.	Los Angeles, CA (City Terrace)	76%
9.	Los Angeles, CA (City Terrace Dr / Miller Ave)	76%
10.	Los Angeles, CA (N Lorena St)	76%

On the right, a map of Los Angeles is shown with various neighborhoods highlighted in shades of blue. A tooltip over the map indicates a match for '82. Los Angeles, CA (S Central Ave / E Jefferson Blvd) (64%)'.

The Create Tab offers you the ability to search for areas using filters. See below. Once completed, follow the same steps as above to view area details:

The screenshot shows the Scout app interface in the 'Create' tab. On the left, there is a form titled 'Create Your Ideal Neighborhood' with the following fields:

- Define your search area:
- Within: 5 miles (dropdown menu)
- of: Los Angeles, California, United States (dropdown menu with a checkmark)
- or, Search Statewide or Nationwide (text link)
- SELECT CRITERIA (blue button)

Two red arrows point to the 'of' dropdown menu and the 'SELECT CRITERIA' button. On the right, a map of Los Angeles is shown with a grey circular search area centered on the city.

The screenshot shows the Scout app interface in the 'Create' tab. On the left, there is a list of filters for neighborhood selection, all of which are circled in red:

- Real Estate
- Median Home Value
- Real Estate Tax Rate
- Home Appreciation Rate
- Average Market Rent
- Rental Price Trend
- Ownership Vs Renting
- Housing Details
- The Setting

At the bottom of the filter list, there are 'Reset' and 'APPLY NEW CRITERIA' buttons. On the right, the same map of Los Angeles is shown with the search area.

scout REALTY

Reports Match Create My Account Menu

Create Your Ideal Neighborhood

Real Estate

Median Home Value

Real Estate Tax Rate

Home Appreciation Rate

Average Market Rent \$1,250 - \$1,499

Not Important 800-\$999 \$2,500+

Rental Price Trend

Ownership Vs Renting

Housing Details

Reset APPLY NEW CRITERIA

scout REALTY

Reports Match Create My Account Menu

Create Your Ideal Neighborhood

1 Search: 5 miles around Los Angeles, California

2 Select your Criteria

- Real Estate 1
- Crime
- Income & Jobs
- Demographics
- Schools

SEARCH

scout REALTY

Reports Match Create My Account Menu

Best matching neighborhoods near Los Angeles, CA based on 1 criteria

SEARCH RESULTS

321. Los Angeles, CA (W Sunset Blvd / Echo Park Ave)	51%
322. Los Angeles, CA (Melrose Ave / N Van Ness Ave)	51%
323. Glendale, CA (E Chevy Chase Dr / La Boice Dr)	51%
324. Los Angeles, CA (E 4th St / S Central Ave)	51%
325. Los Angeles, CA (Silver Lake Blvd / Berkeley Ave)	50%
326. Los Angeles, CA (Prospect Ave / Talmadge St)	50%
327. Los Angeles, CA (S Hoover St / W 28th St)	47%
328. Los Angeles, CA (Monterey Rd / Wheeling Way)	44%
329. Los Angeles, CA (Russell Ave / Rodney Dr)	43%
330. Los Angeles, CA (S Vermont Ave / W 6th St)	43%

321 - 330 of 366

Please copy your CSC on all emails to your transferee. Post tour, please notify your CORT CSC on which properties you visited on tour day as well as where your transferee rented either by completing the Tour Recap tab or via email.